

## First Read

### Wistron

## Q2 Preview: Further topline acceleration from AI servers

#### Q2 sales ahead on robust AI servers while notebooks lagged

We preview results expected in H1 August where we expect continued strong topline and outlook driven by upside to AI racks fuelled by Neo Clouds/AI Natives, start of CPU and Rubin racks from Q4, growth in servers/networking from a low base and work to qualify new customers for VR200. 2Q sales were above at +6% QoQ to NT\$895.4bn, above prior UBS/Street +4%/+2% with Wistron-only sales (excluding Wiwynn) up 8% QoQ to NT\$617.3bn also above UBS/Street +5%/+1%. We believe rack shipments ramped from further from 3.9k in Q1 to 4.3k in Q2, offsetting NBs -10% QoQ/-7% YoY decline to 5.5mn, lower than peers mild growth ahead of further memory inflation. We maintain our 2Q GM/OpM forecasts in-line with Street at 5.5%/3.5% to lift EPS from NT\$3.59 to NT\$3.65, above street NT\$3.43.

#### Raising 2H estimates on stronger servers and start of CPU/VR platforms

Servers are ramping from 30% to 55% of sales on the back of higher NVIDIA racks, new CPU servers and VR200 from Q426. We estimate Wistron to ramp NVL72 racks from 8.2k to ~10k in H226 and also revise up VR200 from 0.5k to 1k in Q4 as its early customers ship faster its than peers customers shifting later into Q426, lifting our full year NVL72 from 16k to 18.5k. We also expect Wistron's NPI on Vera CPU racks to start from late Q3 to 2-3k units and NT\$60bn in 2026. Its switch business with a large US networking OEM is also still on track for 10x growth in 2026. We keep more conservative on notebooks and model -16% QoQ unit decline in Q326 and -13% YoY for 2026.

#### Raising sales growth further with margins upside on new opportunities

We reflect the stronger rack ramp and rising price level for next gen hardware to lift our 2026/27 sales growth estimates from +67%/+44% YoY to +82%/+54% YoY to reach NT\$3.988trn/NT\$6.159trn, above Street +60%/+33%. On further mix to lower margin AMD/VR200 racks, we revise 2026E GM/OpM from 5.6%/3.7% to 5.5%/3.5% while Wistron-only OpM keeps to its 2.0% target. Our checks indicate Wistron making progress in customer diversification, with potential 4Q order wins from new customers and ongoing discussions with Neoclouds on direct business, supporting both revenue growth and margin expansion.

#### Maintain Buy and lift our price target to NT\$225 on the upward revision

We lift our 2026E EPS from NT\$15.5 to NT\$17 reflecting strong 2H outlook and raise 2027E EPS from NT\$21.5 to NT\$25, above Street at NT\$13.9/NT\$18.0 respectively. We lift our PT from NT\$215 to NT\$225 based on 10x net debt adjusted '27E EPS (NT\$15 net debt/share) given a weaker balance sheet than peers.

### Equities

Taiwan

Electric Components &amp; Equipment

12-month rating

**Buy**

12m price target

**NT\$225.00**
*Prior : NT\$215.00*

Price (17 Jul 2026)

**NT\$139.00**

RIC: 3231.TW BBG: 3231 TT

#### Trading data and key metrics

|                             |                    |
|-----------------------------|--------------------|
| 52-wk range                 | NT\$194.00-109.50  |
| Market cap.                 | NT\$421b/US\$13.0b |
| Shares o/s                  | 3,032m (ORD)       |
| Free float                  | 92%                |
| Avg. daily volume ('000)    | 53,393             |
| Avg. daily value (m)        | NT\$8,375.6        |
| Common s/h equity (12/26E)  | NT\$248b           |
| P/BV (12/26E)               | 1.8x               |
| Net debt to EBITDA (12/26E) | 1.1x               |

#### EPS (UBS, diluted) (NT\$)

|        | From  | To    | % ch | Cons. |
|--------|-------|-------|------|-------|
| 12/26E | 15.50 | 16.85 | 9    | 13.90 |
| 12/27E | 21.50 | 25.00 | 16   | 18.02 |
| 12/28E | 25.78 | 34.24 | 33   | 23.20 |

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| Highlights (NT\$m)        | 12/23    | 12/24     | 12/25     | 12/26E    | 12/27E    | 12/28E    | 12/29E    | 12/30E     |
|---------------------------|----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Revenues                  | 867,057  | 1,049,256 | 2,186,523 | 3,987,833 | 6,158,816 | 8,016,836 | 9,358,475 | 10,784,128 |
| EBIT (UBS)                | 27,390   | 38,979    | 78,553    | 140,369   | 198,815   | 247,037   | 283,938   | 324,867    |
| Net earnings (UBS)        | 11,617   | 17,021    | 27,689    | 52,994    | 78,602    | 107,651   | 128,568   | 150,979    |
| EPS (UBS, diluted) (NT\$) | 4.14     | 5.97      | 9.22      | 16.85     | 25.00     | 34.24     | 40.89     | 48.01      |
| DPS (net) (NT\$)          | 2.60     | 2.60      | 3.80      | 5.50      | 9.00      | 10.00     | 12.00     | 12.00      |
| Net (debt) / cash         | (40,290) | (23,816)  | (135,086) | (182,557) | (288,516) | (308,310) | (240,006) | (212,442)  |
| Profitability/valuation   | 12/23    | 12/24     | 12/25     | 12/26E    | 12/27E    | 12/28E    | 12/29E    | 12/30E     |
| EBIT (UBS) margin %       | 3.2      | 3.7       | 3.6       | 3.5       | 3.2       | 3.1       | 3.0       | 3.0        |
| ROIC (EBIT) %             | 17.5     | 22.9      | 28.3      | 32.1      | 31.7      | 29.3      | 28.3      | 27.7       |
| EV/EBITDA (UBS core) x    | 6.9      | 7.4       | 5.1       | 4.1       | 3.4       | 3.1       | 2.7       | 2.4        |
| P/E (UBS, diluted) x      | 19.0     | 18.4      | 13.0      | 8.2       | 5.6       | 4.1       | 3.4       | 2.9        |
| Equity FCF (UBS) yield %  | 16.2     | (3.4)     | (43.5)    | (8.7)     | (25.0)    | 1.1       | 41.8      | 18.4       |
| Dividend yield (net) %    | 3.3      | 2.4       | 3.2       | 4.0       | 6.5       | 7.2       | 8.6       | 8.6        |

Source: Company accounts, LSEG Eikon, UBS estimates. Metrics marked as (UBS) have had analyst adjustments applied. Valuations: based on an average share price that year, (E): based on a share price of NT\$ 139.00 on 17-Jul-2026

Figure 1: UBSe vs. VA Consensus Q126A-Q326E and 2025A-2027E

| Wistron (NT\$m)   | 1Q26    | 2Q26E   |            |         | 3Q26E   |            |         | 2025      | 2026E     |            |           | 2027E     |            |           |
|-------------------|---------|---------|------------|---------|---------|------------|---------|-----------|-----------|------------|-----------|-----------|------------|-----------|
|                   | Actual  | UBSe    | UBSe prior | VA      | UBSe    | UBSe prior | VA      | Actual    | UBSe      | UBSe prior | VA        | UBSe      | UBSe prior | VA        |
| Revenue           | 846,303 | 895,443 | 876,663    | 858,771 | 998,052 | 897,059    | 867,393 | 2,186,523 | 3,987,833 | 3,646,928  | 3,505,984 | 6,158,816 | 5,258,261  | 4,649,730 |
| - QoQ / YoY       | 17.4%   | 5.8%    | 3.6%       | 1.5%    | 11.5%   | 2.3%       | 1.0%    | 108.4%    | 82.4%     | 66.8%      | 60.3%     | 54.4%     | 44.2%      | 32.6%     |
| Gross profit      | 44,094  | 48,970  | 48,640     | 47,324  | 56,467  | 52,730     | 51,275  | 133,983   | 217,338   | 204,140    | 198,181   | 313,469   | 276,659    | 250,769   |
| - Gross margin    | 5.2%    | 5.5%    | 5.5%       | 5.5%    | 5.7%    | 5.9%       | 5.9%    | 6.1%      | 5.5%      | 5.6%       | 5.7%      | 5.1%      | 5.3%       | 5.4%      |
| Operating profit  | 29,137  | 31,047  | 31,055     | 30,169  | 36,209  | 34,407     | 33,314  | 78,553    | 140,369   | 133,249    | 128,706   | 198,815   | 174,900    | 160,494   |
| - OP margin       | 3.4%    | 3.5%    | 3.5%       | 3.5%    | 3.6%    | 3.8%       | 3.8%    | 3.6%      | 3.5%      | 3.7%       | 3.7%      | 3.2%      | 3.3%       | 3.5%      |
| Non-op profit     | -5,630  | -4,713  | -4,946     | -4,335  | -3,791  | -3,979     | -4,181  | -2,296    | -17,856   | -18,184    | -18,192   | -22,815   | -21,949    | -17,416   |
| Pre-tax profit    | 23,508  | 26,334  | 26,109     | 25,834  | 32,418  | 30,428     | 29,134  | 76,257    | 122,512   | 115,065    | 110,513   | 176,000   | 152,951    | 143,078   |
| Tax               | -5,487  | -6,395  | -6,340     | -6,199  | -8,117  | -7,618     | -7,003  | -18,485   | -29,316   | -27,552    | -26,336   | -42,182   | -36,655    | -34,401   |
| - Tax rate        | 23%     | 24%     | 24%        | 24%     | 25%     | 25%        | 24%     | 24%       | 24%       | 24%        | 24%       | 24%       | 24%        | 24%       |
| Minority Interest | -8,390  | -8,456  | -8,456     | -8,624  | -10,440 | -10,289    | -10,329 | -30,364   | -39,743   | -38,683    | -39,129   | -55,217   | -48,578    | -51,770   |
| Net profit        | 9,631   | 11,483  | 11,313     | 11,012  | 13,862  | 12,520     | 11,801  | 27,408    | 53,454    | 48,829     | 44,830    | 78,602    | 67,718     | 57,888    |
| EPS (NT\$)        | 3.06    | 3.65    | 3.59       | 3.43    | 4.41    | 3.97       | 3.67    | 9.13      | 17.00     | 15.50      | 13.94     | 25.00     | 21.50      | 18.00     |

| Wistron Only (NT\$m) | 1Q26    | 2Q26E   |            |         | 3Q26E   |            |         | 2025      | 2026E     |            |           | 2027E     |            |           |
|----------------------|---------|---------|------------|---------|---------|------------|---------|-----------|-----------|------------|-----------|-----------|------------|-----------|
|                      | Actual  | UBSe    | UBSe prior | VA      | UBSe    | UBSe prior | VA      | Actual    | UBSe      | UBSe prior | VA        | UBSe      | UBSe prior | VA        |
| Revenue              | 569,795 | 617,290 | 597,659    | 575,302 | 664,030 | 565,828    | 538,764 | 1,235,859 | 2,710,161 | 2,390,997  | 2,220,025 | 3,900,119 | 3,318,568  | 2,679,598 |
| - QoQ / YoY          | 33.0%   | 8.3%    | 4.9%       | 1.0%    | 7.6%    | -5.3%      | -6.4%   | 119.3%    | 93.5%     | 79.6%      | 75.6%     | 43.9%     | 38.8%      | 20.7%     |
| Gross profit         | 23,213  | 25,483  | 24,578     | 24,067  | 27,635  | 24,192     | 24,098  | 55,529    | 110,950   | 99,685     | 95,487    | 154,095   | 132,252    | 110,569   |
| - Gross margin       | 4.1%    | 4.1%    | 4.1%       | 4.2%    | 4.2%    | 4.3%       | 4.5%    | 4.5%      | 4.1%      | 4.2%       | 4.3%      | 4.0%      | 4.0%       | 4.1%      |
| Operating profit     | 11,679  | 12,094  | 12,015     | 11,031  | 12,889  | 11,500     | 10,760  | 14,636    | 53,478    | 48,777     | 43,703    | 76,709    | 68,220     | 46,965    |
| - OP margin          | 2.0%    | 2.0%    | 2.0%       | 1.9%    | 1.9%    | 2.0%       | 2.0%    | 1.2%      | 2.0%      | 2.0%       | 2.0%      | 2.0%      | 2.1%       | 1.8%      |

Source: Company data, Visible Alpha, UBS estimates; Note: Above EPS figures might differ from figures displayed on the cover page table due to slightly different calculations.

Figure 2: Wistron Key Operating Metrics

| Segment Totals (NT\$m)         | Q126      | Q226E     | Q326E     | Q426E       | Q127E       | Q227E       | Q327E       | Q427E       | 2024        | 2025        | 2026E       | 2027E       |
|--------------------------------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Notebook Shipment (k units)    | 6,100     | 5,500     | 4,650     | 4,800       | 4,800       | 5,280       | 5,544       | 5,544       | 20,200      | 24,100      | 21,050      | 21,168      |
| Notebook ASP (US\$)            | \$593     | \$623     | \$654     | \$674       | \$674       | \$674       | \$653       | \$634       | \$551       | \$563       | \$633       | \$658       |
| Notebooks                      | \$114,319 | \$106,207 | \$94,282  | \$100,244   | \$102,184   | \$110,268   | \$112,308   | \$108,939   | \$357,060   | \$425,951   | \$415,051   | \$433,698   |
| QoQ (%)                        | -5%       | -7%       | -11%      | 6%          | 2%          | 8%          | 2%          | -3%         | 12%         | 19%         | -3%         | 4%          |
| YoY (%)                        | 24%       | 3%        | -14%      | -17%        | -11%        | 4%          | 19%         | 9%          | 12%         | 19%         | -3%         | 4%          |
| Servers                        | \$412,498 | \$465,711 | \$526,013 | \$715,696   | \$768,073   | \$934,294   | \$799,971   | \$784,408   | \$123,768   | \$657,194   | \$2,119,918 | \$3,286,745 |
| QoQ (%)                        | 52%       | 13%       | 13%       | 36%         | 7%          | 22%         | -14%        | -2%         | 88%         | 431%        | 223%        | 55%         |
| YoY (%)                        | 874%      | 145%      | 244%      | 163%        | 86%         | 101%        | 52%         | 10%         | 88%         | 431%        | 223%        | 55%         |
| Data Center Servers (Wiwynn)   | \$276,508 | \$278,153 | \$334,022 | \$388,989   | \$457,354   | \$590,586   | \$604,459   | \$606,298   | \$360,541   | \$950,663   | \$1,277,671 | \$2,258,697 |
| QoQ (%)                        | -5%       | 1%        | 20%       | 16%         | 18%         | 29%         | 2%          | 0%          | 49%         | 164%        | 34%         | 77%         |
| YoY (%)                        | 62%       | 26%       | 25%       | 33%         | 65%         | 112%        | 81%         | 56%         | 49%         | 164%        | 34%         | 77%         |
| Desktop                        | \$16,332  | \$18,261  | \$15,531  | \$13,553    | \$17,967    | \$19,317    | \$15,803    | \$13,266    | \$59,498    | \$58,273    | \$63,676    | \$66,352    |
| TV, Display, Devices, Services | \$26,647  | \$27,112  | \$28,204  | \$29,553    | \$26,929    | \$27,630    | \$28,736    | \$30,028    | \$148,388   | \$94,442    | \$111,516   | \$113,323   |
| Total Revenue (NT\$m)          | \$846,303 | \$895,443 | \$998,052 | \$1,248,035 | \$1,372,506 | \$1,682,094 | \$1,561,277 | \$1,542,939 | \$1,049,256 | \$2,186,523 | \$3,987,833 | \$6,158,816 |
| QoQ (%)                        | 17%       | 6%        | 11%       | 25%         | 10%         | 23%         | -7%         | -1%         | 21%         | 108%        | 82%         | 54%         |
| YoY (%)                        | 144%      | 62%       | 76%       | 73%         | 62%         | 88%         | 56%         | 24%         | 21%         | 108%        | 82%         | 54%         |

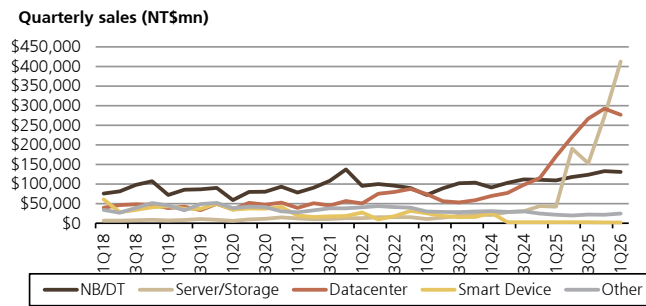
Source: Company data, UBS estimates

Figure 3: Wistron Server Breakdown Assumptions

| Server Assumptions                  | Q126        | Q226E       | Q326E       | Q426E       | Q127E       | Q227E       | Q327E       | Q427E       | 2024        | 2025        | 2026E       | 2027E       |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| HGX Baseboard Units (K)             | 95          | 90          | 90          | 90          | 95          | 90          | 90          | 90          | 442         | 420         | 365         | 365         |
| HGX ASP (US\$)                      | \$3,500     | \$3,500     | \$3,500     | \$4,025     | \$4,025     | \$4,025     | \$4,025     | \$4,629     | \$3,500     | \$3,500     | \$3,629     | \$4,174     |
| HGX Sales (NT\$m)                   | \$10,504    | \$9,765     | \$9,765     | \$11,230    | \$12,083    | \$11,230    | \$11,230    | \$12,914    | \$49,766    | \$46,311    | \$41,263    | \$47,457    |
| DGX System Units (K)                | 11          | 11          | 11          | 11          | 11          | 12          | 12          | 14          | 36          | 43          | 45          | 49          |
| DGX ASP (US\$)                      | \$20,000    | \$20,000    | \$20,000    | \$20,000    | \$20,000    | \$20,000    | \$20,000    | \$20,000    | \$20,080    | \$20,021    | \$19,997    | \$20,000    |
| DGX Sales (NT\$m)                   | \$6,859     | \$7,068     | \$7,068     | \$6,943     | \$7,077     | \$7,637     | \$7,637     | \$8,370     | \$22,927    | \$26,848    | \$27,937    | \$30,721    |
| Compute Board Units (K)             | 175         | 200         | 225         | 250         | 250         | 250         | 275         | 275         | 35          | 350         | 850         | 1,050       |
| Compute Board ASP (US\$)            | \$2,500     | \$2,500     | \$2,500     | \$2,500     | \$2,500     | \$2,500     | \$2,500     | \$2,500     | \$2,555     | \$2,476     | \$2,498     | \$2,500     |
| Nvidia Compute Board Sales (NT\$m)  | \$13,821    | \$15,500    | \$17,438    | \$19,375    | \$19,750    | \$19,375    | \$21,313    | \$21,313    | \$2,868     | \$27,201    | \$66,133    | \$81,750    |
| Nvidia CPU Rack Units (K)           |             |             | 0.5         | 2.0         | 2.5         | 2.5         | 2.5         | 2.5         |             |             | 2.5         | 10.0        |
| Nvidia CPU Rack ASP (US\$)          |             |             | \$950,000   | \$950,000   | \$950,000   | \$950,000   | \$950,000   | \$950,000   |             |             | \$950,000   | \$950,000   |
| Nvidia CPU Rack Sales (NT\$m)       |             |             | \$14,725    | \$58,900    | \$75,050    | \$73,625    | \$73,625    | \$73,625    |             |             | \$73,625    | \$295,925   |
| Nvidia AI Server Rack Units (K)     | 3.9         | 4.4         | 5.0         | 5.0         | 4.5         | 5.3         | 4.2         | 4.0         | 0.1         | 5.9         | 18.3        | 18.0        |
| Nvidia AI Server Rack ASP (US\$)    | \$2,973,300 | \$3,050,000 | \$3,023,000 | \$4,020,000 | \$4,757,778 | \$5,112,264 | \$5,371,429 | \$5,487,500 | \$2,708,246 | \$2,754,504 | \$3,288,102 | \$5,165,527 |
| Nvidia AI Server Rack Sales (NT\$m) | \$366,783   | \$412,900   | \$468,565   | \$623,100   | \$676,556   | \$839,945   | \$699,360   | \$680,450   | \$4,343     | \$508,436   | \$1,871,348 | \$2,896,311 |
| AMD Compute Board Units (K)         | 5           | 15          | 20          | 33          | 35          | 40          | 45          | 45          |             | 3           | 73          | 165         |
| AMD Compute Board ASP (US\$)        | \$6,000     | \$6,000     | \$6,000     | \$6,300     | \$6,615     | \$6,946     | \$7,293     | \$7,658     |             | \$5,927     | \$6,114     | \$7,164     |
| AMD Compute Board Sales (NT\$m)     | \$948       | \$2,790     | \$3,720     | \$6,445     | \$7,316     | \$8,613     | \$10,174    | \$10,682    |             | \$558       | \$13,903    | \$36,785    |
| AMD Server Rack Units (K)           | 0.0         | 0.0         | 0.0         | 0.3         | 0.3         | 0.3         | 0.3         | 0.3         |             | 0.0         | 0.3         | 1.0         |
| AMD Server Rack ASP (US\$)          | \$0         | \$0         | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 |             |             | \$2,985,793 | \$3,000,000 |
| AMD Server Rack Sales (NT\$m)       | \$0         | \$0         | \$0         | \$27,900    | \$23,700    | \$23,250    | \$23,250    | \$23,250    |             | \$0         | \$27,900    | \$93,450    |
| Enterprise Server Sales (NT\$m)     | \$10,965    | \$12,713    | \$13,984    | \$14,684    | \$14,968    | \$16,960    | \$18,995    | \$18,615    | \$43,429    | \$44,537    | \$52,346    | \$69,537    |
| Other (CSPs/Networkings) (NT\$m)    | \$2,619     | \$4,975     | \$5,473     | \$6,020     | \$6,622     | \$7,285     | \$8,013     | \$8,814     | \$434       | \$3,303     | \$19,087    | \$30,734    |
| Total Server Sales (NT\$m)          | \$412,498   | \$465,711   | \$540,738   | \$774,596   | \$843,123   | \$1,007,919 | \$873,596   | \$858,033   | \$123,768   | \$657,194   | \$2,193,543 | \$3,582,670 |
| QoQ (%)                             | 52%         | 13%         | 16%         | 43%         | 9%          | 20%         | -13%        | -2%         | 88%         | 431%        | 234%        | 63%         |
| YoY (%)                             | 874%        | 145%        | 254%        | 185%        | 104%        | 116%        | 62%         | 11%         | 12%         | 30%         | 55%         | 58%         |
| % of Sales                          | 49%         | 52%         | 54%         | 62%         | 61%         | 60%         | 56%         | 56%         | 12%         | 30%         | 55%         | 58%         |

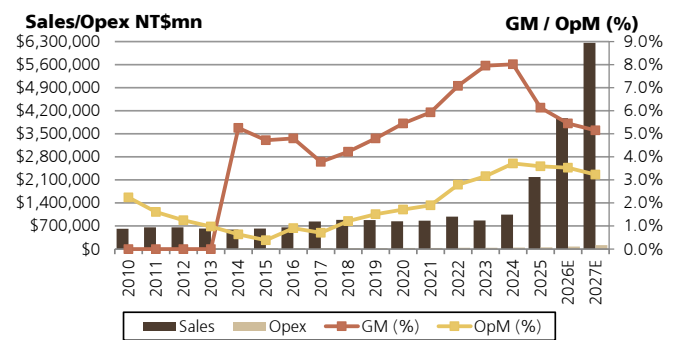
Source: Company data, UBS estimates

Figure 4: DC/server leads the growth



Source: Company data, UBS estimates

Figure 5: GMs dip as AI racks ramp



Source: Company data, UBS estimates

Figure 6: Wistron Quarterly and Annual P&L

| Ticker                    |           |           | 3231.TW     | Current Price (NT\$) |             | \$139       |
|---------------------------|-----------|-----------|-------------|----------------------|-------------|-------------|
| Shares outstanding (mn)   |           |           | 3,144.4     | Mkt cap (NT\$ mn)    |             | \$437,073   |
| Year                      | 2022      | 2023      | 2024        | 2025                 | 2026E       | 2027E       |
| Revenues (NT\$ mn)        | \$984,619 | \$867,057 | \$1,049,256 | \$2,186,523          | \$3,987,833 | \$6,158,816 |
| YoY Growth (%)            |           | -11.9%    | 21.0%       | 108.4%               | 82.4%       | 54.4%       |
| Gross profit (NT\$mn)     | \$69,729  | \$68,983  | \$84,091    | \$133,983            | \$217,338   | \$313,469   |
| GM (%)                    | 7.1%      | 8.0%      | 8.0%        | 6.1%                 | 5.5%        | 5.1%        |
| Operating profit (NT\$mn) | \$27,472  | \$27,390  | \$38,979    | \$78,553             | \$140,369   | \$198,815   |
| OPM (%)                   | 2.8%      | 3.2%      | 3.7%        | 3.6%                 | 3.5%        | 3.2%        |
| Net profit (NT\$ mn)      | \$11,162  | \$11,472  | \$17,446    | \$27,408             | \$53,454    | \$78,602    |
| EPS (NT\$)                | \$4.01    | \$4.09    | \$6.12      | \$9.13               | \$17.00     | \$25.00     |
| EPS growth (%)            |           | 2%        | 50%         | 49%                  | 86%         | 47%         |
| P/E (x)                   | 34.7      | 34.0      | 22.7        | 15.2                 | 8.2         | 5.6         |
| Dividend yield (%)        | 1.6%      | 1.9%      | 1.9%        | 2.6%                 | 4.0%        | 6.5%        |
| P/B (x)                   | 3.3       | 3.0       | 2.1         | 1.6                  | 1.3         | 0.9         |
| ROE (%)                   | 9%        | 9%        | 9%          | 11%                  | 15%         | 16%         |

| Quarters                  | 3Q25      | 4Q25      | 1Q26      | 2Q26E     | 3Q26E     | 4Q26E       |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-------------|
| Revenues (NT\$ mn)        | \$567,805 | \$720,941 | \$846,303 | \$895,443 | \$998,052 | \$1,248,035 |
| QoQ Growth (%)            |           | 27.0%     | 17.4%     | 5.8%      | 11.5%     | 25.0%       |
| Gross profit (NT\$mn)     | \$41,965  | \$40,509  | \$44,094  | \$48,970  | \$56,467  | \$67,807    |
| GM (%)                    | 7.4%      | 5.6%      | 5.2%      | 5.5%      | 5.7%      | 5.4%        |
| Operating profit (NT\$mn) | \$27,142  | \$25,474  | \$29,137  | \$31,047  | \$36,209  | \$43,975    |
| OPM (%)                   | 4.8%      | 3.5%      | 3.4%      | 3.5%      | 3.6%      | 3.5%        |
| Net profit (NT\$ mn)      | \$7,406   | \$8,167   | \$9,631   | \$11,483  | \$13,862  | \$18,477    |
| EPS (NT\$)                | \$2.36    | \$2.69    | \$3.06    | \$3.65    | \$4.41    | \$5.88      |

Source: Company data, UBS estimates

Figure 7: Wistron cash flow summary

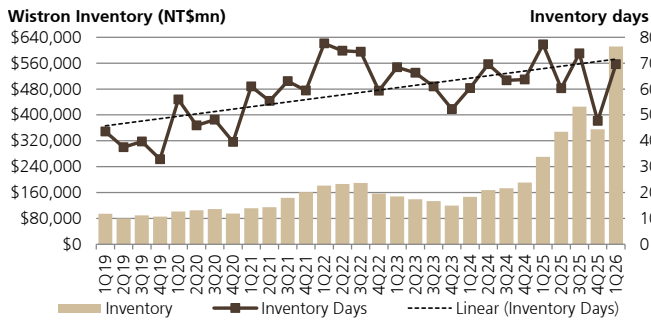
| Annual (NT\$mn)     | 2021      | 2022      | 2023      | 2024        | 2025        | 2026E       | 2027E       | 21-25 Avg   |
|---------------------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|
| Revenue             | \$862,083 | \$984,619 | \$867,057 | \$1,049,256 | \$2,186,523 | \$3,987,833 | \$6,158,816 | \$1,189,907 |
| Capital spending    | \$9,821   | \$12,974  | \$11,771  | \$15,111    | \$38,885    | \$60,000    | \$60,000    | \$17,713    |
| Capex/revenue (%)   | 1.1%      | 1.3%      | 1.4%      | 1.4%        | 1.8%        | 1.5%        | 1.0%        | 1.4%        |
| Dep and amort       | \$9,225   | \$11,475  | \$12,345  | \$11,246    | \$12,938    | \$18,651    | \$26,320    | \$11,446    |
| Depr/revenue (%)    | 1.1%      | 1.2%      | 1.4%      | 1.1%        | 0.6%        | 0.5%        | 0.4%        | 1.1%        |
| Operating cash flow | -\$21,536 | \$53,440  | \$48,219  | \$5,750     | -\$105,810  | \$23,865    | -\$45,268   | -\$3,987    |
| Free cash flow      | -\$31,357 | \$40,466  | \$36,448  | -\$9,361    | -\$144,695  | -\$36,135   | -\$105,268  | -\$21,700   |

| FCF and Dividends         | 2021     | 2022    | 2023    | 2024    | 2025     | 2026E    | 2027E    | 21-25 Avg |
|---------------------------|----------|---------|---------|---------|----------|----------|----------|-----------|
| FCF / share (NT\$)        | -\$11.27 | \$14.54 | \$12.99 | -\$3.29 | -\$48.18 | -\$11.49 | -\$33.48 | -\$7.04   |
| FCF / EV Yield (%)        | -6.5%    | 8.4%    | 7.5%    | -1.9%   | -30.0%   | -7.5%    | -21.8%   | -4.5%     |
| FCF Yield (%)             | -8.1%    | 10.5%   | 9.3%    | -2.4%   | -34.7%   | -8.3%    | -24.1%   | -5.1%     |
| Dividend/share (NT\$)     | \$2.25   | \$2.25  | \$2.64  | \$2.62  | \$3.66   | \$5.50   | \$9.00   | \$2.68    |
| Payout rate (%)           | 92%      | 72%     | 70%     | 65%     | 90%      | 90%      | 99%      | 78%       |
| Dividend amount (NT\$)    | \$6,258  | \$6,257 | \$7,401 | \$7,462 | \$10,997 | \$17,294 | \$28,300 | \$7,675   |
| Pre-Dividend close (NT\$) | \$36.80  | \$31.05 | \$26.35 | \$90.80 | \$107.50 | \$139.00 | \$139.00 |           |
| Dividend Yield (%)        | 6.1%     | 7.2%    | 10.0%   | 2.9%    | 3.4%     | 4.0%     | 6.5%     | 5.9%      |

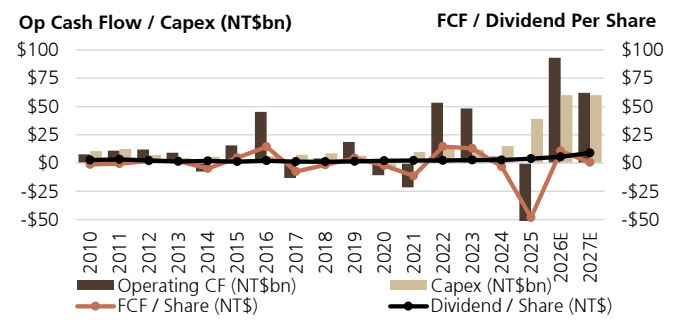
Source: Company data, UBS estimates

Figure 8: Inventory days rose in 1Q26



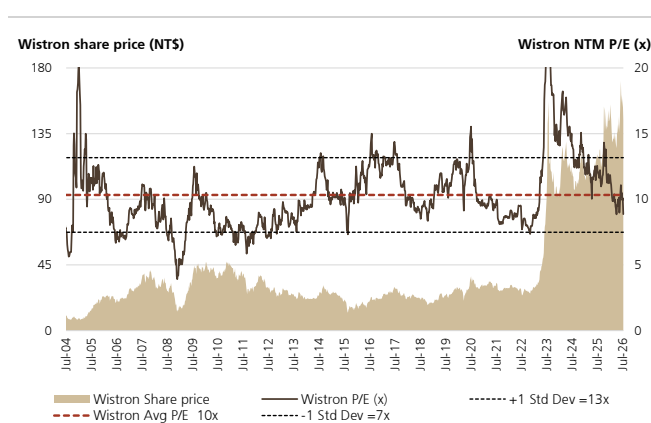
Source: Company data, UBS estimates

Figure 9: Capex rising for capacity ramps



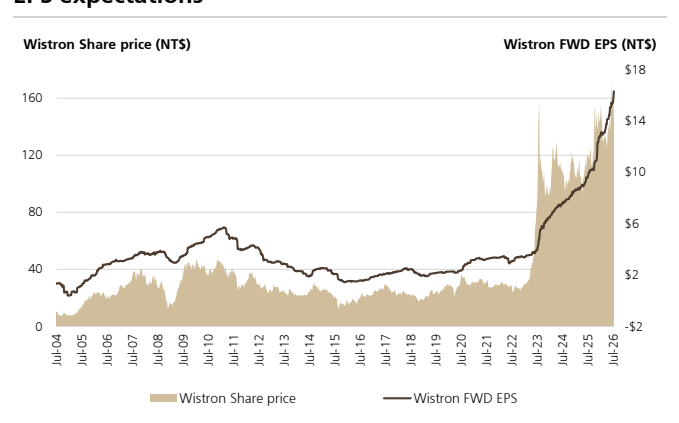
Source: Company data, UBS estimates

Figure 10: Wistron trading below its historical average P/E



Source: Company data, Eikon

Figure 11: Wistron share price largely in line with forward EPS expectations



Source: Company data, Eikon

Figure 12: UBS upside / downside / base case scenario

|                     | New UBS     |             |             | Prior UBS   |             | Upside Case |             | Downside Case |             |
|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|
|                     | 2025        | 2026        | 2027        | 2026E       | 2027E       | 2026        | 2027        | 2026E         | 2027E       |
| Sales               | \$2,186,523 | \$3,987,833 | \$6,158,816 | \$3,646,928 | \$5,258,261 | \$4,107,468 | \$6,485,234 | \$3,190,266   | \$4,619,112 |
| YoY Growth          | 0.7%        | 82.4%       | 54.4%       | 67%         | 44%         | 88%         | 58%         | 46%           | 45%         |
| Gross Profit        | \$133,983   | \$217,338   | \$313,469   | \$204,140   | \$276,659   | \$226,322   | \$336,958   | \$161,109     | \$212,006   |
| GM%                 | 6.1%        | 5.5%        | 5.1%        | 5.6%        | 5.3%        | 5.5%        | 5.2%        | 5.1%          | 4.6%        |
| Opex                | \$55,430    | \$76,969    | \$114,655   | \$70,891    | \$101,759   | \$78,124    | \$117,693   | \$69,272      | \$100,323   |
| Op Profit           | \$78,553    | \$140,369   | \$198,815   | \$133,249   | \$174,900   | \$148,199   | \$219,265   | \$91,837      | \$111,684   |
| OpM%                | 3.6%        | 3.5%        | 3.2%        | 3.7%        | 3.3%        | 3.6%        | 3.4%        | 2.9%          | 2.4%        |
| Non-Op              | (\$2,296)   | (\$17,856)  | (\$22,815)  | (\$18,184)  | (\$21,949)  | (\$17,856)  | (\$22,815)  | (\$17,856)    | (\$22,815)  |
| Pretax              | \$76,257    | \$122,512   | \$176,000   | \$115,065   | \$152,951   | \$130,342   | \$196,450   | \$73,981      | \$88,869    |
| Tax                 | (\$18,485)  | (\$29,316)  | (\$42,182)  | (\$27,552)  | (\$36,655)  | (\$31,190)  | (\$47,083)  | (\$17,703)    | (\$21,299)  |
| Tax Rate            | 24%         | 24%         | 24%         | 24%         | 24%         | 24%         | 24%         | 24%           | 24%         |
| Minority/other      | (\$30,364)  | (\$39,743)  | (\$55,217)  | (\$38,683)  | (\$48,578)  | (\$41,730)  | (\$57,977)  | (\$23,210)    | (\$26,232)  |
| Net income          | \$27,408    | \$53,454    | \$78,602    | \$48,829    | \$67,718    | \$57,423    | \$91,389    | \$33,068      | \$41,338    |
| EPS                 | \$9.13      | \$17.00     | \$25.00     | \$15.50     | \$21.50     | \$18.26     | \$29.06     | \$10.52       | \$13.15     |
| Shares              | 3,003       | 3,144       | 3,144       | 3,150       | 3,150       | 3,144       | 3,144       | 3,144         | 3,144       |
| EPS vs. base case   |             |             |             |             |             | 7.4%        | 16.3%       | -38.1%        | -47.4%      |
| Current Price       |             | \$139       |             | 146.5       |             |             |             |               |             |
| P/E                 |             |             | 10          |             | 10          |             | 10          |               | 9           |
| Implied Share Price |             |             | \$225       |             | \$215       |             | \$291       |               | \$118       |
| Upside/Downside     |             |             | 62%         |             |             |             | 109%        |               | -15%        |

Source: Company data, UBS estimates

**Forecast returns**

---

|                             |       |
|-----------------------------|-------|
| Forecast price appreciation | 61.9% |
| Forecast dividend yield     | 4.0%  |
| Forecast stock return       | 65.8% |
| Market return assumption    | 6.3%  |
| Forecast excess return      | 59.5% |

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**Company Description**

Wistron, the manufacturing arm of Acer, became an independent legal entity in 2001. Following the restructuring, Wistron broadened its customer base to include new customers such as Dell, HP and Lenovo. Wistron positioned itself as an original design manufacturing (ODM) company specialising in notebook and desktop PCs, among other IT-related products. In recent years, it has branched out to include smart devices, servers, GPS devices and LCD TVs in its product offerings.

**UBS EPS and Consensus EPS**

The UBS EPS is an adjusted diluted EPS metric. It is calculated using the UBS analyst's interpretation of earnings suitable for valuation purposes divided by the diluted number of shares. This may differ to the way the consensus EPS metric has been calculated.

**Valuation Method and Risk Statement**

We base our price target on PE methodology.

We believe key downside risks for Wistron are: 1) weaker-than-expected PC demand; 2) larger-than-expected market share losses due to intensified competition; 3) overall demand for the server business softer than expected; 4) weaker-than-expected production efficiency impairing margins; and 5) an unfavourable FX rate.

## Quantitative Research Review

UBS Global Research publishes a quantitative assessment of its analysts' responses to certain questions about the likelihood of an occurrence of a number of short term factors in a product known as the 'Quantitative Research Review'. The views for this month can be found below. Views contained in this assessment on a particular stock reflect only the views on those short term factors which are a different timeframe to the 12-month timeframe reflected in any equity rating set out in this note. For previous responses please make reference to (i) previous UBS Global Research reports; and (ii) where no applicable research report was published that month, the Quantitative Research Review which can be found at <https://neo.ubs.com/quantitative>, or contact your UBS sales representative for access to the report or the Quantitative Research Team on [ubs-quant-answers@ubs.com](mailto:ubs-quant-answers@ubs.com). A consolidated report which contains all responses is also available and again you should contact your UBS sales representative for details and pricing or the Quantitative Research Team on the email above.

### Wistron

| Question                                                                                                                                                                                                                                             | Response |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 1. Is the industry structure facing the firm likely to improve or deteriorate over the next six months? Rate on a scale of 1-5 (1 = getting worse, 3 = no change, 5 = getting better, N/A = no view)                                                 | 4        |
| 2. Is the regulatory/government environment facing the firm likely to improve or deteriorate over the next six months? Rate on a scale of 1-5 (1 = getting tougher, 3 = no change, 5 = getting better, N/A = no view)                                | 3        |
| 3. Over the last 3-6 months in broad terms have things been improving/no change/getting worse for this stock? Rate on a scale of 1-5 (1 = getting a lot worse, 3 = not much change, 5 = getting a lot better, N/A = no view)                         | 4        |
| 4. Relative to the current CONSENSUS EPS forecast, is the next company EPS update likely to lead to: (1 = negative surprise vs consensus, 3 = in-line with consensus, 5 = positive surprise vs consensus expectations, N/A = no view)                | 5        |
| 5. What's driving the difference?                                                                                                                                                                                                                    |          |
| 6. Relative to YOUR current earnings forecast, is there relatively greater risk at the next earnings result of: (1 = downside skew risk to earnings, 3 = equal upside or downside risk to earnings, 5 = upside skew risk to earnings, N/A = no view) | 5        |
| 7. What's driving the difference?                                                                                                                                                                                                                    |          |
| 8. Is there an upcoming catalyst for the company over the next three months?                                                                                                                                                                         |          |
| 9. Is there an actual or approximate date for the catalyst?                                                                                                                                                                                          |          |
| 10. Is the catalyst date an actual or approximate date?                                                                                                                                                                                              |          |
| 11. What is the catalyst?                                                                                                                                                                                                                            |          |

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| 12-Month Rating | Definition                            | Coverage <sup>1</sup> | IB Services <sup>2</sup> |
|-----------------|---------------------------------------|-----------------------|--------------------------|
| Buy             | FSR is > 6% above the MRA.            | 55%                   | 24%                      |
| Neutral         | FSR is between -6% and 6% of the MRA. | 40%                   | 21%                      |
| Sell            | FSR is > 6% below the MRA.            | 6%                    | 21%                      |

Source: UBS. Rating allocations are as of 30 June 2026.

1:Percentage of companies under coverage globally within the 12-month rating category.

2:Percentage of companies within the 12-month rating category for which investment banking (IB) services were provided within the past 12 months.

**KEY DEFINITIONS:****Forecast Stock Return (FSR)** is defined as expected percentage price appreciation plus gross dividend yield over the next 12 months. In some cases, this yield may be based on accrued dividends. **Market Return Assumption (MRA)** is defined as the one-year local market interest rate plus 5% (a proxy for, and not a forecast of, the equity risk premium). **Under Review (UR)** Stocks may be flagged as UR by the analyst, indicating that the stock's price target and/or rating are subject to possible change in the near term, usually in response to an event that may affect the investment case or valuation. **Equity Price Targets** have an investment horizon of 12 months.

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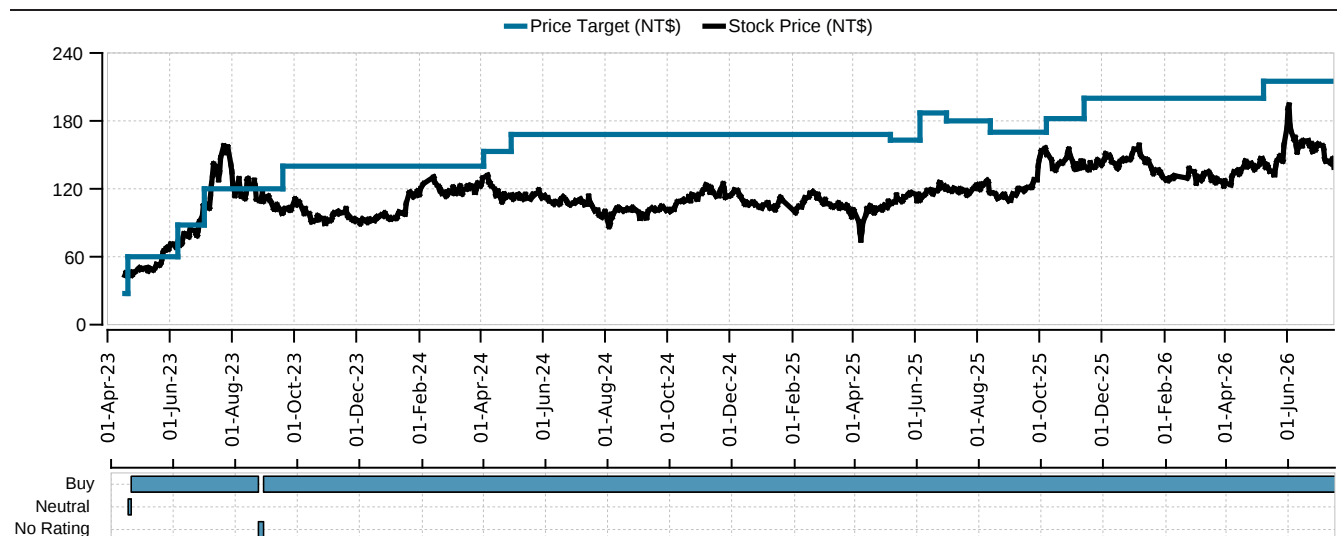
| Company Name                           | Reuters | 12-month rating | Price      | Price date  |
|----------------------------------------|---------|-----------------|------------|-------------|
| <b>Wistron</b> <sup>1,2,4,5,6,28</sup> | 3231.TW | Buy             | NT\$139.00 | 17 Jul 2026 |

Source: UBS Global Research; LSEG Eikon. All prices as of local market close. Ratings in this table are the most current published ratings prior to this report. They may be more recent than the stock pricing date.

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## Wistron (NT\$)



| Date       | Stock Price (NT\$) | Price Target (NT\$) | Rating    |
|------------|--------------------|---------------------|-----------|
| 2023-04-17 | 44.20              | 27.50               | Neutral   |
| 2023-04-20 | 45.80              | 60.00               | Buy       |
| 2023-06-08 | 68.00              | 88.00               | Buy       |
| 2023-07-04 | 105.00             | 120.00              | Buy       |
| 2023-08-23 | 127.50             | -                   | No Rating |
| 2023-08-28 | 109.50             | 120.00              | Buy       |
| 2023-09-19 | 98.40              | 140.00              | Buy       |
| 2024-04-03 | 129.50             | 153.00              | Buy       |
| 2024-04-30 | 113.50             | 168.00              | Buy       |
| 2025-05-07 | 106.50             | 163.00              | Buy       |
| 2025-06-05 | 115.00             | 187.00              | Buy       |
| 2025-07-01 | 120.00             | 180.00              | Buy       |

| Date       | Stock Price (NT\$) | Price Target (NT\$) | Rating |
|------------|--------------------|---------------------|--------|
| 2025-08-13 | 117.50             | 170.00              | Buy    |
| 2025-10-07 | 156.00             | 182.00              | Buy    |
| 2025-11-13 | 144.00             | 200.00              | Buy    |
| 2026-05-08 | 146.50             | 215.00              | Buy    |

Source: UBS Global Research; LSEG Eikon as of 17-Jul-2026. All prices as of local market close. Ratings as of date shown.

Additional Prices: Wiwynn, NT\$4620.00 (17 Jul 2026); Source: UBS. All prices as of local market close.

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