

July 31, 2026 01:24 AM GMT

E Ink Holdings Inc. | Asia Pacific

Read-across from Vusion's 2Q26 Results

Positive implications from Vusion's comments on new project wins and initiatives in retail media, although the market seems to be awaiting more data points to support E-Ink's full-year revenue growth expectations of 20-25% in 2026.

What's new:

Vusion (VU.PA, NC), a system integrator for electronic shelf label (ESL) systems, reported 2Q26 adjusted revenue of €545.4mn (+86% QoQ/+31% YoY). Of this, 80% came from Americas/APAC (+41% YoY) and 20% from EMEA (+3% YoY).

- North America and Asia Pacific: Management said growth was driven by the deployment of EdgeSense at Walmart in the US, with completion expected by end of the year. Other projects involving new solutions and geographies underway will continue to drive momentum.
- EMEA: Business activity remained solid and was evenly distributed across the region – particularly in France, the DACH region, the UK, Scandinavia, Spain and Turkey. Find more information on new deals: [More Details](#)
- Order intake was €365mn in 2Q26 (+16% QoQ/+7% YoY), with a book-to-bill (B/B) ratio of 0.67 (vs. 1.08 in 1Q26 and 0.82 in 2Q25). Management expects a stronger 2H26 vs. 1H26, to reach positive growth on a full-year basis, as it sees multiple deals converting later in the year and momentum carrying into 1H27. It also reaffirmed the 2027 ambition of reaching ~EUR2.2bn as achievable.
- Management's full year guidance was unchanged with revenue growth of 15-20% YoY, with ~40% YoY growth for VAS revenue.
- It announced acquirement of In-Store Media (ISM) to accelerate the creation of a platform for digital in-store retail media and advertising. ISM is headquartered in Barcelona, and has relationships with 90 retail banners and over 1,600 brands, with track record in 9 countries across EMEA, Americas and APAC. ISM generated ~€120mn of revenue in 2025, while the deal is expected to close by end of 2026.

Our view:

- We see positive implications for E-Ink from Vusion's new ESL details and more deployment in the retail media space, pointing to more opportunities beyond the Walmart project completion by end of 2026.
- For E-Ink's share price movement, we believe the market is awaiting more data points to support its 2026 full year revenue growth guidance of 20-25% (1H26 revenue +1% YoY), despite the lower base in 2H26.

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**E Ink Holdings Inc. (8069.TWO, 8069 TT)**

Greater China Technology Hardware | Taiwan

Stock Rating	Overweight
Industry View	In-Line
Price target	NT\$250.00
Up/downside to price target (%)	37
Shr price, close (Jul 30, 2026)	NT\$182.00
52-Week Range	NT\$286.00-135.00
Sh out, dil, curr (mn)	1,150
Mkt cap, curr (mn)	NT\$209,330
EV, curr (mn)	NT\$214,888
Avg daily trading value (mn)	NT\$1,385

Fiscal Year Ending	12/25	12/26e	12/27e	12/28e
EPS (NT\$)**	9.14	11.37	13.07	15.67
EPS (NT\$)§	10.09	12.01	14.31	16.14
Revenue, net (NT\$ mn)	36,116	43,339	49,878	59,024
EBITDA (NT\$ mn)	13,458	16,456	19,062	22,755
ModelWare net inc (NT \$ mn)	10,515	13,077	15,037	18,027
P/E	21.7	16.0	13.9	11.6
P/BV	3.3	2.8	2.6	2.3
RNOA (%)	13.8	14.6	16.9	20.3
ROE (%)	18.2	18.7	19.7	21.8
EV/EBITDA	17.5	12.7	10.7	8.7
Div yld (%)	3.0	4.1	4.7	5.6
FCF yld ratio (%)**	4.2	5.8	6.7	7.9
Leverage (EOP) (%)	2.1	(4.9)	(11.1)	(17.5)

Unless otherwise noted, all metrics are based on Morgan Stanley ModelWare framework

§ = Consensus data is provided by Refinitiv Estimates

** = Based on consensus methodology

e = Morgan Stanley Research estimates

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AlphaSignals Catalyst Event Reaction

Company / Catalyst	Date	Impact to thesis	Catalyst versus expectation
E Ink Holdings Inc. 8069.TWO			
Read-across from Vusion's 2Q26 Results	31 Jul 2026	Unchanged	↑ Modest upside surprise

Source: Company data, Morgan Stanley Research

More Details

- More color on Vusion's order intake from management:
 - The Carrefour project should begin rollout in 2H26 and accelerate into 2027-28.
 - The Walmart Mexico project, signed last month, should be included in 2Q26 order intake, with deployment across express stores and supercenters in 2026-27.
 - Extended partnership with JYSK, one of Europe's leading home furnishing retailers, in June, by upgrading 450 Nordic stores to the latest ESL technology, along with 750 additional stores across Europe and full migration to VusionCloud. The scale is expected to reach 2,500 stores by 2027 across the Nordics, DACH and Benelux regions.
 - Partnered with Gratis, one of the leading beauty and personal care retailers in Turkey, in June. 300 stores are expected to be deployed in 2026, with another 500 stores in 2027/2028. The agreement covers ~2mn ESLs across the 300 stores as part of the first phase of roll out.
 - Decathlon announced it had reached the 700-store milestone equipped with Vusion's digital solutions in 2Q26. The deployment now spans 54 countries across Europe, South America, and Asia-Pacific.

Valuation Methodology and Risks

E Ink Holdings Inc. (8069.TWO)

Base case, 19x 2027e P/E. We believe this valuation methodology best captures E Ink's earnings growth momentum. We view our target multiple of 19x as fair, considering our estimated 20% earnings CAGR for 2025-28. The implied PEG of 1.0x is slightly higher than its typical level in 2020-25, when the stock was trading at an average P/E of 21x one-year forward consensus EPS with a 24% earnings CAGR.

Risks to Upside

- Firmer-than-expected ESL orders
- Stronger demand for e-readers and e-notes
- Better macro conditions
- Milder competition
- Brisker inventory digestion

Risks to Downside

- Softer-than-expected ESL orders
- Slower demand for e-readers and e-notes
- Macro headwinds
- Intensified competition
- More protracted inventory digestion

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(as of June 30, 2026)

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Equal-weight/Hold	1577	43%	390	42%	25%	769	44%
Not-Rated/Hold	3	0%	1	0%	33%	1	0%
Underweight/Sell	544	15%	89	10%	16%	204	12%
Total	3,668		933			1731	

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Industry : Greater China Technology Hardware



Stock Rating History: 8/1/21 : NA/I; 6/23/22 : 0/I; 11/15/22 : E/I; 5/17/23 : 0/I; 4/30/24 : E/I; 6/10/24 : 0/I; 5/8/25 : E/I; 8/8/25 : 0/I; 1/7/26 : E/I; 5/11/26 : 0/I
Price Target History: 6/23/22 : 275; 8/17/22 : 280; 11/15/22 : 200; 3/9/23 : 185; 5/17/23 : 250; 11/16/23 : 217; 2/19/24 : 249; 3/7/24 : 280; 4/30/24 : 200; 6/10/24 : 260; 8/2/24 : 360; 5/8/25 : 250; 5/22/25 : 240; 8/8/25 : 280; 8/14/25 : 310; 11/19/25 : 265; 1/7/26 : 205; 5/11/26 : 250

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INDUSTRY COVERAGE: Greater China Technology Hardware

COMPANY (TICKER)	RATING (AS OF)	PRICE* (07/30/2026)
Andy Meng, CFA		
AAC Technologies Holdings (2018.HK)	O (01/29/2024)	HK\$37.94
Accelink Technologies Co. Ltd. (002281.SZ)	U (05/12/2022)	Rmb152.33
BYD Electronics (0285.HK)	O (04/28/2023)	HK\$24.02
China TransInfo Technology Co Ltd (002373.SZ)	E (07/18/2023)	Rmb7.75
Dahua Technology Co. Ltd. (002236.SZ)	E (12/12/2024)	Rmb16.16
Eoptolink Technology Inc Ltd (300502.SZ)	O (02/27/2026)	Rmb371.10
Genius Electronic Optical Co. Ltd. (3406.TW)	E (04/23/2025)	NT\$447.50
GoerTek Inc (002241.SZ)	U (04/23/2025)	Rmb23.06
Gosuncn Technology Group Co Ltd (300098.SZ)	U (11/07/2022)	Rmb4.54
HIKVision Digital Technology (002415.SZ)	E (12/12/2024)	Rmb35.62
Largan Precision (3008.TW)	O (07/10/2026)	NT\$3,715.00
LianChuang Electronic Technology Co Ltd (002036.SZ)	U (06/12/2024)	Rmb6.88
Lingyi Itech Guangdong Co (002600.SZ)	U (04/23/2025)	Rmb12.21
Luxshare Precision Industry Co., Ltd. (002475.SZ)	O (10/24/2016)	Rmb58.35
OFILM Group Co Ltd (002456.SZ)	U (06/12/2024)	Rmb7.03
Q Technology (Group) Company Ltd (1478.HK)	U (03/23/2026)	HK\$6.70
Quectel Wireless Solutions Co Ltd (603236.SS)	E (10/09/2024)	Rmb45.41
Shanghai Conant Optical Co Ltd (2276.HK)	O (04/10/2026)	HK\$31.00
Shenzhen Transsion Holdings Co Ltd (688036.SS)	E (03/23/2026)	Rmb65.75
Sunny Optical (2382.HK)	E (03/23/2026)	HK\$57.20
Suzhou TFC Optical Communication Co Ltd. (300394.SZ)	E (11/06/2025)	Rmb160.10
Wingtech Technology Co Ltd (600745.SS)	U (05/18/2026)	Rmb16.01
Xiaomi Corp (1810.HK)	O (04/14/2021)	HK\$31.04
Yangtze Optical Fibre and Cable JSC Ltd (601869.SS)	U (10/13/2021)	Rmb262.66

Yangtze Optical Fibre and Cable JSC Ltd (6869.HK)	O (07/15/2026)	HK\$92.00
Yongxin Optics Co Ltd (603297.SS)	E (11/15/2022)	Rmb86.40
Zhejiang Crystal-Optech Co Ltd (002273.SZ)	O (11/15/2022)	Rmb24.69
Zhongji Innolight Co Ltd (300308.SZ)	++	Rmb864.00
ZTE Corporation (0763.HK)	O (06/04/2026)	HK\$24.34
ZTE Corporation (000063.SZ)	E (06/04/2026)	Rmb33.30
Derrick Yang		
Accton Technology Corporation (2345.TW)	O (06/06/2024)	NT\$1,935.00
Advantech (2395.TW)	O (01/20/2021)	NT\$547.00
AirTAC International (1590.TW)	O (04/16/2025)	NT\$1,340.00
Asia Vital Components Co. Ltd. (3017.TW)	O (07/30/2024)	NT\$2,110.00
AU Optronics (2409.TW)	E (02/10/2026)	NT\$22.20
Auras Technology Co Ltd (3324.TWO)	E (05/04/2023)	NT\$820.00
Bizlink (3665.TW)	O (03/10/2025)	NT\$1,910.00
BOE Technology (000725.SZ)	O (09/06/2019)	Rmb5.36
Chenbro (8210.TW)	O (07/23/2025)	NT\$951.00
Chroma Ate Inc. (2360.TW)	O (10/05/2021)	NT\$1,910.00
Delta Electronics Inc. (2308.TW)	O (07/13/2017)	NT\$1,530.00
E Ink Holdings Inc. (8069.TWO)	O (05/11/2026)	NT\$182.00
Ennostar Inc (3714.TW)	U (09/23/2022)	NT\$45.55
Fositek Corp (6805.TW)	O (06/25/2025)	NT\$1,230.00
Hiwin Technologies Corp. (2049.TW)	O (03/30/2026)	NT\$283.00
Innolux (3481.TW)	E (04/07/2025)	NT\$41.40
King Slide Works Co. Ltd. (2059.TW)	O (11/08/2023)	NT\$7,140.00
Lens Technology (300433.SZ)	E (07/22/2020)	Rmb30.83
Lite-On Technology (2301.TW)	E (01/15/2025)	NT\$190.00
TCL Corp. (000100.SZ)	E (04/07/2025)	Rmb4.72
Tianma Microelectronics (000050.SZ)	U (01/24/2018)	Rmb6.45
Wuhan Jingce Electronic Group Co Ltd (300567.SZ)	E (11/26/2021)	Rmb180.19
Howard Kao		
Acer Inc. (2353.TW)	U (04/23/2025)	NT\$27.90
Asustek Computer Inc. (2357.TW)	U (11/16/2025)	NT\$737.00
Catcher Technology (2474.TW)	U (11/17/2025)	NT\$178.50
Compal Electronics (2324.TW)	U (04/23/2025)	NT\$33.75
FIT Hon Teng Ltd (6088.HK)	O (11/03/2025)	HK\$4.50
Foxconn Industrial Internet Co. Ltd. (601138.SS)	O (07/10/2019)	Rmb53.80
Giga-Byte Technology Co. Ltd. (2376.TW)	E (11/16/2025)	NT\$318.50
Gold Circuit Electronics Ltd. (2368.TW)	O (10/06/2022)	NT\$721.00
Hon Hai Precision (2317.TW)	O (03/15/2024)	NT\$229.50
Inspur Electronic Information (000977.SZ)	E (08/28/2023)	Rmb69.08
LandMark Optoelectronics Corporation (3081.TWO)	E (03/26/2026)	NT\$1,485.00
Lenovo (0992.HK)	O (07/10/2026)	HK\$21.74
Lotes Co. Ltd. (3533.TW)	E (05/12/2025)	NT\$1,690.00
Nan Ya PCB (8046.TW)	O (02/23/2026)	NT\$837.00
Pegatron Corporation (4938.TW)	E (03/25/2026)	NT\$80.50
Quanta Computer Inc. (2382.TW)	O (05/01/2023)	NT\$279.00
Shengyi Technology Co Ltd. (600183.SS)	E (05/26/2022)	Rmb100.08
Shennan Circuits Co Ltd (002916.SZ)	E (08/24/2023)	Rmb284.50
Unimicron (3037.TW)	O (02/23/2026)	NT\$716.00
Visual Photonics Epitaxy Co Ltd (2455.TW)	E (09/11/2023)	NT\$265.50
Wistron Corporation (3231.TW)	O (07/12/2023)	NT\$160.00
Wiwynn Corp (6669.TW)	O (11/10/2025)	NT\$4,900.00
Yageo Corp. (2327.TW)	O (10/28/2025)	NT\$456.50
Zhen Ding (4958.TW)	O (05/18/2026)	NT\$376.00

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