

Wistron (3231.TW): July and 2Q26 beat; AI server rack in a strong ramp-up with customer expansion and specification upgrades; Buy

Wistron's July revenue was up 61% YoY to NT\$308bn, or 30% higher than our estimate, reflecting strong AI server rack demand from neo-cloud and enterprises, offsetting the impact of the model transition. We expect sequential revenue growth ahead through Dec 2026, driven by new GPU AI server racks entering mass production in 4Q26, which will drive up the ASP, along with strong AI spending and the expansion of company's customer base. The new GPU AI server racks have various racks across GPU, CPU, and LPU, supporting ODM growth in coming quarters. On PC, the company's July shipments were at 1.6m units (~20% MoM / YoY), reflecting modest demand under high memory costs. Despite PC shipments likely being negative HoH considering the strong pull-in since late 2025, we expect the strong AI server rack ramp-up to offset the impact, driving 2H26 revenue up +28% HoH. Maintain Buy with TP raised to NT\$281 (13.1x 2027E PE vs. 29% NI YoY in 2027-28E).

We remain positive on Wistron's AI servers, driven by (1) rack-level AI server migration towards next-generation models with higher ASP, (2) major customers' positive guidance on continuous AI spending, (3) client base expansion towards new enterprise and CSP clients, and (4) Wistron's global capacity expansion to better capture the strong demand. Wistron announced new AI server capacity expansion plans in Taiwan, US, and Vietnam, supported by the company's new global depository receipts issuance. Overall, we expect that the strong earnings growth ahead, driven by AI, could well cover the dilution and capex / R&D investments.

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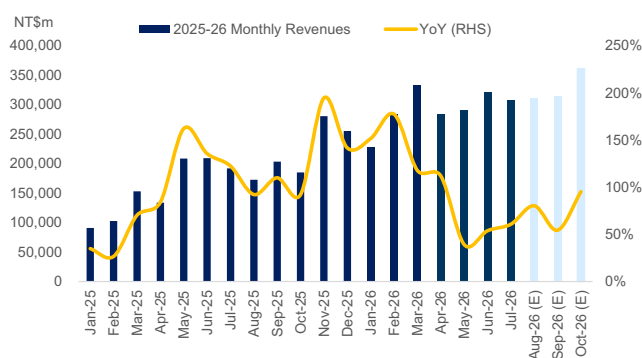
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Exhibit 1: Wistron monthly revenues



Source: Company data, Goldman Sachs Global Investment Research

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Exhibit 2: Wistron 3-month revenue preview

	26-Jul	Aug-26 (E)	Sep-26 (E)	Oct-26 (E)	Nov-26 (E)	Dec-26 (E)	3Q26 (E)	4Q26 (E)
Rev (NT\$m)	308,219	311,301	314,144	361,266	422,681	518,740	933,665	1,302,688
Rev YoY	61%	80%	54%	95%	51%	103%	64%	81%
Rev MoM / QoQ	-4%	1%	1%	15%	17%	23%	4%	40%
GS estimates	237,902							
Act. Vs. GS	30%							

Source: Company data, Goldman Sachs Global Investment Research

2Q26 beat: Wistron's 2Q26 revenue is 6% higher than our estimate, and its GM of 5.7% is higher than our estimate (5.4%) and the Bloomberg consensus (5.5%), which we attribute to Wistron's enhanced production efficiency in AI server racks and Wiwynn's business model switch from 'buy & sell' to consignment for general servers. 2Q26 opex ratio is largely in line with our estimate, along with the higher than expected non-op income, mainly on FX gain, leading 2Q26 net income 26% / 31% higher than our estimate / Bloomberg consensus.

Exhibit 3: Wistron's 2Q26 result snapshot

NT m	2Q25	1Q26	2Q26	QoQ	YoY	GS	Act / GS	Cons.	Act/Cons.
Revenue	551,291	846,303	895,443	6%	62%	847,071	6%	873,954	2%
GP	24,453	44,094	50,664	15%	107%	45,901	10%	48,216	5%
OP	10,787	29,137	33,447	15%	210%	30,931	8%	30,767	9%
Net income	6,504	9,631	14,827	54%	128%	11,789	26%	11,292	31%
Margins									
GM	4.4%	5.2%	5.7%			5.4%		5.5%	
OPM	2.0%	3.4%	3.7%			3.7%		3.5%	
NM	1.2%	1.1%	1.7%			1.4%		1.3%	

Source: Company data, Goldman Sachs Global Investment Research, Bloomberg

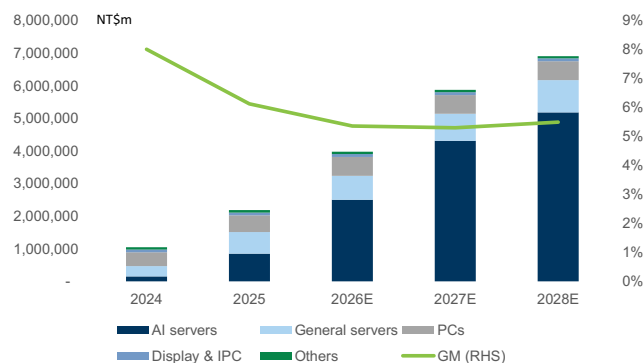
Earnings revision: We factor in Wistron's Jul revenue and 2Q26 result and raise our 2026-28E net incomes by 5% / 16% / 14%, mainly on higher revenue. Our 2026-28E revenue is revised up by 21% / 37% / 39%, mainly on higher rack-level AI server shipments and higher ASP of next-generation AI server, reflecting the company's client base and global capacity expansion. Our 2026-28E GMs are revised down, as rack-level AI server business usually carries a lower GM than other product lines. Our 2026-28E opex ratios are largely unchanged.

Exhibit 4: Earnings revision

NT m	2026E			2027E			2028E		
	Old	New	Chg	Old	New	Chg	Old	New	Chg
Revenue	3,291,847	3,978,099	21%	4,285,249	5,877,711	37%	4,989,536	6,912,921	39%
GP	196,001	213,484	9%	260,686	311,688	20%	305,540	379,867	24%
OP	134,761	136,383	1%	177,124	199,975	13%	203,255	238,152	17%
Net income	49,880	52,350	5%	63,536	73,751	16%	75,483	85,687	14%
Margins									
GM	6.0%	5.4%		6.1%	5.3%		6.1%	5.5%	
OPM	4.1%	3.4%		4.1%	3.4%		4.1%	3.4%	
NM	1.5%	1.3%		1.5%	1.3%		1.5%	1.2%	

Source: Company data, Goldman Sachs Global Investment Research

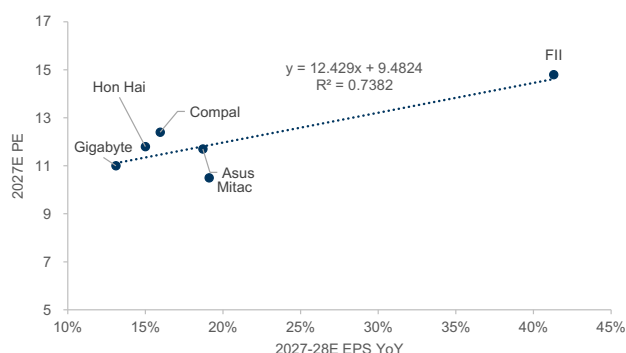
Valuation: We continue to use near-term P/E to derive our 12M TP. Our target multiple is updated to 13.1x 2027E EPS (vs. 13.2x previously), which is derived from the refreshed peers' correlation between forward trading P/E and earnings growth. With our updated earnings estimates and target multiple, our 12M TP is raised to NT\$281 (vs. NT\$246 previously). Our target P/E is still between the company's historical avg. and avg.+1stv. trading P/E, reflecting our positive view on Wistron's market leading position in AI server ODM. **Maintain Buy.**

Exhibit 5: Wistron's revenue and GM trends

Source: Company data, Goldman Sachs Global Investment Research

Exhibit 6: Wistron 12m forward P/E

Source: Company data, Goldman Sachs Global Investment Research

Exhibit 7: Wistron peers' 2027E P/E vs. 2027-28E avg. EPS YoY

Source: Company data, Goldman Sachs Global Investment Research

Exhibit 8: Wistron's QFII

Source: TEJ

Price Target Risks and Methodology - Wistron

Our 12-month target price of NT\$281 is based on a 13.1x 2027E P/E, which is derived from PC/server peer EPS growth vs. P/E multiple correlation. We see EPS growth as a major factor for the stock's share price performance.

Key downside risks: 1) weaker-than-expected PC market recovery, 2) slower-than-expected AI server demand ramp-up, and 3) weaker-than-expected demand on general servers.

3231.TW	12m Price Target: NT\$281.00	Price: NT\$193.00	Upside: 45.6%			
Buy	GS Forecast					
	Market cap: NT\$657.9bn / \$20.4bn	Revenue (NT\$ mn) New	12/25	12/26E	12/27E	12/28E
	Enterprise value: NT\$1.1tr / \$35.1bn	Revenue (NT\$ mn) Old	2,186,522.6	3,978,099.0	5,877,711.1	6,912,920.9
	3m ADTV: NT\$11.9bn / \$373.5mn	EBITDA (NT\$ mn)	2,186,522.6	3,291,846.9	4,285,248.6	4,989,536.2
	Taiwan	EPS (NT\$) New	91,491.4	150,161.8	217,156.4	261,628.1
	Greater China Technology	EPS (NT\$) Old	9.10	16.65	23.45	27.25
	M&A Rank: 3	P/E (X)	9.10	15.86	20.21	24.01
	Leases incl. in net debt & EV?: Yes	P/B (X)	13.2	11.6	8.2	7.1
		Dividend yield (%)	2.2	3.3	2.9	2.6
		CROCI (%)	4.5	5.1	7.2	8.3
			32.5	8.6	6.6	7.6
			6/26	9/26E	12/26E	3/27E
		EPS (NT\$)	4.72	3.88	4.99	4.63

Source: Company data, Goldman Sachs Research estimates, FactSet. Price as of 10 Aug 2026 close.

Disclosure Appendix

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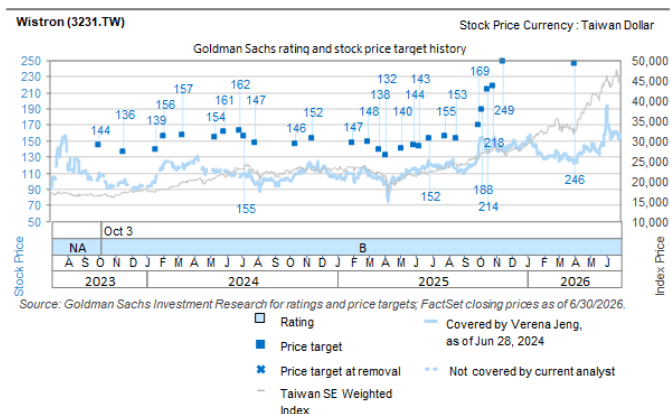
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Wistron (3231.TW)

Date of report	Target price (NT\$)	Closing price (NT\$)
02-Apr-26	246.00	125.00
17-Nov-25	249.00	138.00
28-Oct-25	218.00	148.00
17-Oct-25	214.00	136.50
07-Oct-25	188.00	156.00
01-Oct-25	169.00	146.00
19-Aug-25	153.00	115.50
28-Jul-25	155.00	120.00
28-Jun-25	152.00	121.00
08-Jun-25	143.00	110.00
29-May-25	144.00	116.50
06-May-25	140.00	109.00
06-Apr-25	132.00	101.00
24-Mar-25	138.00	103.50
01-Mar-25	148.00	112.00
31-Jan-25	147.00	-
15-Nov-24	152.00	117.50
14-Oct-24	146.00	109.00
29-Jul-24	147.00	95.00
09-Jul-24	155.00	108.50
28-Jun-24	162.00	106.00
29-May-24	161.00	116.00
12-May-24	154.00	114.00
11-Mar-24	157.00	121.00
04-Feb-24	156.00	120.00
19-Jan-24	139.00	107.00
19-Nov-23	136.00	99.00
03-Oct-23	144.00	108.00

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