

Airtac International Group (1590.TW): July Monthly revenue -3% vs. GSe; Backlog continues to accumulate

On August 4th, AirTAC reported July revenue of Rmb841mn (flattish MoM, +30% YoY) / NT\$3,994mn (+2% MoM, +51% YoY), which was 3% below GSe in Rmb terms.

In July, AirTAC's revenue was 3% below GSe in Rmb terms, with flattish MoM despite 9% more working days, given the company's pneumatic daily revenue declined by 8% MoM due to normal low season and is 3% lower than our estimation (Rmb29.8mn vs. GSe of Rmb30.7mn). Linear guide revenue contribution is slightly weaker than our estimation (Rmb58mn missed GSe of Rmb60mn).

Moreover, July revenue was up 30% YoY (in Rmb) with the same working days as July 2025. We believe this solid YoY revenue growth was driven by (1) strong battery demand, which continued to deliver strong monthly revenue YoY growth for more than a year, (2) YoY growth across all end markets reached double digits as China pneumatic market has entered a prolonged upcycle. However, revenue contribution from linear guides was slightly lower in July at Rmb58mn vs. GSe of Rmb60mn vs. Rmb58mn in June, and the daily average linear guides revenue is lower at Rmb2.3mn (vs. Rmb2.5mn in June), AirTAC continues to improved its brand image for its linear guide products and maintained strong price competitiveness (c.20-30% discount vs. peers) and the company continue to expect the linear guide utilization rate to trend up sequentially throughout 2026 (see [here](#)).

In terms of revenue growth by end-market segment for July (see [Exhibit 1](#)), the battery sector continued to outgrow all other sectors (+65% YoY), suggesting sustained demand. Key segments' monthly revenue YoY trend includes machine tool (40% YoY), general machinery (33% YoY), electronics (+33% YoY), textile (+31% YoY), automotive (+27% YoY), energy lighting (+18% YoY) and packaging (+15%).

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Exhibit 1: Strength/weakness in major segments of AirTAC in July

AirTAC's monthly revenue by segment at a glance

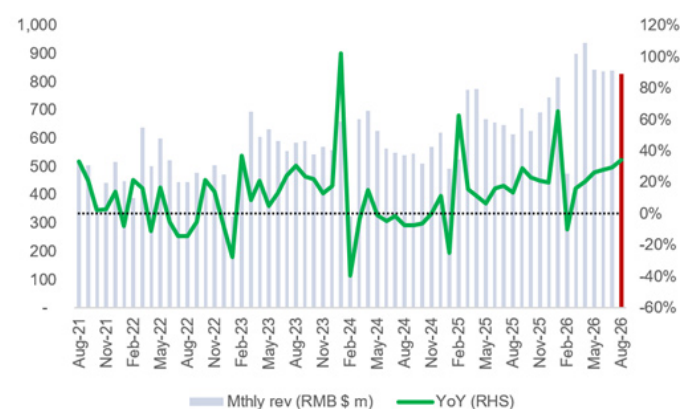
End market	% of revenue	YoY (%)
General machinery	5%	33%
Auto	10%	27%
Machine tools	7%	40%
Textiles	5%	31%
Packaging	8%	15%
Electronics	27%	33%
Battery	16%	65%
Energy lighting	3%	18%

Revenue breakdown represents the contribution by each end-market customer for AirTAC's "direct" sales, which represent more than 80%+ of its total revenue. Breakdown of distribution sales, which are c.20% of total sales, is not included in this data.

Source: Company data

For the month of August 2026, we estimate AirTAC's monthly revenue will slightly decline to Rmb828mn (~1% MoM, +35% YoY)/NT\$3,934mn (~1% MoM, +52% YoY)
We expect August revenue will go down by 1% MoM to Rmb828mn/NT\$3,934mn, mainly due to 6% less working days in Mainland China, while the growth remains strong from key customers (including battery, electronics and machine tools) and overall pneumatic UTR remains high at 100% despite in the low seasons. The company's backlog continues to increase as of the end of July, and we expect shipment to be solid in August in order to fulfill these undelivered orders, thus we believe the overall daily revenue in August should be higher than July (Rmb31.0mn vs. Rmb29.8mn).

Exhibit 2: We estimate AirTAC's August revenue will increase by 35% YoY



Source: Company data, Goldman Sachs Global Investment Research

Investment view: Shipment and order continue to be better than expected since 2026 start. Maintain positive view on AirTAC

We reiterate our Buy rating on AirTAC, as we remain positive on the company's previous comment on the (1) solid 2026 revenue outlook, which is expected to see 20%+ YoY growth (see [here](#)), and (2) a prolonged upcycle that could last longer at 2-3 years this time with robust performance expected to sustain across multiple end markets, including battery/electronics/automotive/machine tools. Furthermore, the company will

continue to enhance internal operational efficiency to mitigate the ongoing risk of higher raw material costs amid geopolitical uncertainties. Moreover, the company remains committed to maintain a stable pricing strategy in the China pneumatic market, which we believe should support further market share gains. We continue to see backlog accumulation and expect the company to maintain a high UTR to effectively digest the growing order backlog.

Also, we believe AirTAC's strong B/S and healthy cash flow position will help the company to overcome potential industry demand risks, and further supporting market share gains during industry downturns (AirTAC's share gains have accelerated during industry downcycles historically, due to its solid B/S and cash flow management). We expect the company's ROE to continue to rise in the coming years (ROE should improve to 26.2% in 2028E per GSe vs. 16%-17% in 2022-25) supporting a high dividend payout ratio (50%-60%+ per year per GSe) in coming years.

Maintain Buy on AirTAC with an unchanged 12m TP of NT\$1,925.

Investment Thesis - AirTAC

AirTAC is the 2nd-largest pneumatic supplier in mainland China with 28% market share in 2025, outpacing most local competitors, owing to its low-cost yet high quality product, and service quality reputation in most key cities in mainland China. We forecast its market share will reach 30% in 2026E and expect AirTAC to be the structural winner in a deflationary market, due to its: (1) strong market growth and leadership: AirTAC continues to expand its market share in mainland China driven by competitive pricing that is more than 10% lower vs. international peers (with 45%+ GM / 30-35% OPM) and high demand elasticity among mainland China customers; and (2) superior cost structure and financial health: with best-in-class cash cost and a solid balance sheet, featuring positive net cash over FCF since 2023/2024, we believe AirTAC is well-equipped to weather industry downturns and capitalize on market restructuring.

Overall, we believe AirTAC will see better revenue/profitability in the long term given its share gainer position in the China pneumatic market and potential to gain share in the linear guide market (improved demand in the next 1-2 years). This should lead to strengthened valuation, vs. its recent trading range (trading below its 10-year avg. P/E multiple). We are Buy rated on AirTAC.

Price target risks and methodology - AirTAC

Valuation methodology: Our 12m TP of NT\$1,925 is based on a target P/E of 26.0x on our 2027E EPS (0.25x STDV above avg of the last pneumatic upcycle).

Key downside risks: (1) Stronger competition from peers; (2) sharper-than-expected Rmb depreciation, and (3) a longer-than-expected end-market demand downtrend in mainland China.

1590.TW	12m Price Target: NT\$1,925.00	Price: NT\$1,425.00	Upside: 35.1%			
Buy	GS Forecast					
	Market cap: NT\$272.5bn / \$8.4bn	Revenue (NT\$ mn)	12/25	12/26E	12/27E	12/28E
	Enterprise value: NT\$262.2bn / \$8.1bn	EBITDA (NT\$ mn)	34,329.9	45,643.9	53,446.1	60,126.1
	3m ADTV: NT\$1.3bn / \$39.5mn	EPS (NT\$)	12,865.9	17,645.7	21,223.6	24,179.9
	Taiwan	P/E (X)	42.00	61.95	74.00	85.29
	Taiwan Electronic Components	P/B (X)	20.9	23.0	19.3	16.7
	M&A Rank: 3	Dividend yield (%)	3.3	5.0	4.6	4.2
	Leases incl. in net debt & EV?: No	N debt/EBITDA (ex lease,X)	3.3	2.8	3.4	3.9
		CROCI (%)	(0.3)	(0.6)	(0.7)	(0.8)
		FCF yield (%)	19.2	24.0	27.8	30.2
			2.8	4.3	4.0	5.0
			6/26	9/26E	12/26E	3/27E
		EPS (NT\$)	16.55	16.64	15.40	16.11

Source: Company data, Goldman Sachs Research estimates, FactSet. Price as of 4 Aug 2026 close.

Disclosure Appendix

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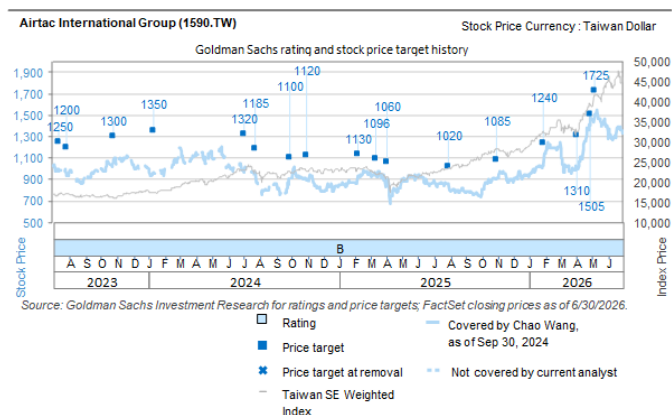
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Target price history table(s)

Airtac International Group (1590.TW)

Date of report **Target price (NT\$)** **Closing price (NT\$)**

28-Jul-26	1,925.00	1,365.00
07-May-26	1,725.00	1,490.00
29-Apr-26	1,505.00	1,490.00
02-Apr-26	1,310.00	996.00
29-Jan-26	1,240.00	1,040.00
30-Oct-25	1,085.00	904.00
31-Jul-25	1,020.00	856.00
03-Apr-25	1,060.00	900.00
13-Mar-25	1,096.00	938.00
07-Feb-25	1,130.00	934.00
31-Oct-24	1,120.00	894.00
29-Sep-24	1,100.00	939.00
24-Jul-24	1,185.00	970.00
02-Jul-24	1,320.00	972.00
11-Jan-24	1,350.00	958.00
25-Oct-23	1,300.00	1,060.00

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